



Business Management

Fall 2015 - Semester 1

Blackhawk Technical College

Business Division

<p>Refer to BTC Catalog for complete course descriptions, program standards and requisite information.</p> <p>See course schedule for additional General Education offerings</p>			Monday	Tuesday	Wednesday	Thursday	Friday
			7:00-7:25 AM				
			7:30-7:50 AM				
			8:00-8:25 AM				
			8:30-8:50 AM				
			Intro to MS Office Suites 103-106-1C3 / 24779 Central / (8:30-9:50 AM)		Intro to MS Office Suites 103-106-1C3 / 24779 Central / (8:30-9:50 AM)		
			9:00-9:25 AM				Intro to MS Office Suites 103-106-1C6 / 24372 Central / (8:00-10:50 AM)
			9:30-9:50 AM				
			Marketing Principles 104-102-1C1 / 24375 Central / (8:30-11:25 AM)		Intro To Business & Mgt 102-148-1H1 / 24457 Central / (8:30-11:25 AM)		
			10:00-10:25 AM				
			10:30-10:50 AM	Oral/Interpersonal Comm 801-196-1C9 / 50371 Central / (10:00-11:20 AM)		Oral/Interpersonal Comm 801-196-1C9 / 50371 Central / (10:00-11:20 AM)	
			11:00-11:25 AM		Intro to MS Office Suites 103-106-1H1 / 27094 Central / (10:30-11:50 AM)		
			11:30-11:50 AM				
			12:00-12:25 PM				
			12:30-12:50 PM				
			1:00-1:25 PM	Intro to Business & Mgmt 102-148-1C2 / 24367 Central / (NOON-2:50 PM)	Intro to MS Office Suites 103-106-1C9 / 27435 Central / (12:30-3:25 PM)	Marketing Principles 104-102-1C2 / 24376 Central / (NOON-2:50 PM)	Intro to MS Office Suites 103-106-1C5 / 24371 Central / (1:00-2:25 PM)
			1:30-1:50 PM				
			2:00-2:25 PM		Intro to MS Office Suites 103-106-1C5 / 24371 Central / (1:00-2:25 PM)		
			2:30-2:50 PM				
			3:00-3:25 PM				
			3:30-3:50 PM				
			4:00-4:25 PM				
			4:30-4:50 PM	Written Communication 801-195-1C5 / 24696 Central / (4:00-5:20 PM)	Written Communication 801-195-1C5 / 24696 Central / (4:00-5:20 PM)		
			5:00-5:25 PM				
			5:30-5:50 PM				
			6:00-6:25 PM		Intro to Business & Mgmt 102-148-1M1 / 50311 Monroe / (6:00-8:50 PM)	Marketing Principles 104-102-1C3 / 24377 Central / (6:00-8:50 PM)	
			6:30-6:50 PM				
			7:00-7:25 PM	Intro to MS Office Suites 103-106-1C4 / 24373 Central / (6:00-8:50 PM)	Intro To Business & Mgt 102-148-1C3 / 24458 Central / (6:00-8:50 PM)	Marketing Principles 104-102-1M1 / 26306 Monroe / (6:00-8:50 PM)	
			7:30-7:50 PM				
			8:00-8:25 PM		Intro to MS Office Suites 103-106-1M2 / 24370 Monroe / (6:00-8:50 PM)	Intro to MS Office Suites 103-106-1B1 / 26332 Beloit / (6:00-8:50 PM)	
			8:30-8:50 PM				
			9:00-9:25 PM				
			9:30-9:50 PM				
			Online Classes	Intro to MS Office Suites 103-106-111 / 27171	Intro to Business & Mgmt 102-148-111 / 26905	Intro to Business & Mgmt 102-148-112 / 50185	Marketing Principles 104-102-111 / 26547
Full Program Information							
	Course Name	Credits					
Semester 1							
	102-148 Intro to Business & Mgmt	3					
	103-106 Intro to MS Office Suites	3					
	104-102 Marketing Principles	3					
	801-195 Written Communication	3					
	801-196 Oral/Interpersonal Comm	3					
Semester 2							
	102-109 Business Careers&Communication	3					
	102-115 Management Principles ¹	3					
	116-193 Human Resource Mgmt	3					
	804-123 Math w Business Apps	3					
	809-166 Intro to Ethics: Theory & App	3					
	809-198 Intro to Psychology OR	3					
	809-196 Intro to Sociology	3					
Semester 3							
	101-117 Accounting Fundamentals ¹	3					
	102-120 Small Business Management ¹	3					
	102-122 Bus. Sustainability Planning ¹	3					
	102-160 Business Law	3					
	104-104 Selling Principles OR	3					
	102-155 Intro to Project Management	3					
	809-195 Economics	3					
Semester 4							
	102-121 Customer Service Management ¹	3					
	102-130 Business Finance & Budget Mgmt ¹	3					
	102-150 Global Business Fundamentals ¹	3					
	102-127 Business Mgmt Internship ¹ OR	3					
	102-128 Business Plan & Entrepreneur ¹	3					
	809-172 Intro to Diversity Studies	3					
TOTAL CREDITS		66					
¹ Course has prerequisites.							



Business Management

Spring 2016 - Semester 2

Blackhawk Technical College

Business Division

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			7:00-7:25 AM									
7:30-7:50 AM												
8:00-8:25 AM												
8:30-8:50 AM												
Full Program Information												
Course Name	Credits											
Semester 1												
102-148	Intro to Business & Mgmt	3	Intro to Sociology 809-196-1CC / 34914 Central / (9:00-11:50 AM) OR Intro to Psychology 809-198-1CE / 60681 Central / (10:30-11:50 AM)	Business Careers&Communication 102-109-1H2 / 60943 Central / (9:00-11:50 AM)	Intro to Psychology 809-198-1CE / 60681 Central / (10:30-11:50 AM)	Intro to Ethics: Theory & App 809-166-1C5 / 35785 Central / (9:00-11:50 AM)	Human Resource Mgmt 116-193-1C5 / 60937 Central / (9:00-11:50 AM)					
103-106	Intro to MS Office Suites	3										
104-102	Marketing Principles	3										
801-195	Written Communication	3										
801-196	Oral/Interpersonal Comm	3										
Semester 2												
102-109	Business Careers&Communication	3	Business Careers&Communication 102-109-1C1 / 60941 Central / (NOON-2:50 PM)	Management Principles 102-115-1C1 / 39777 Central / (1:00-3:50 PM)	Human Resource Mgmt 116-193-1C3 / 60935 Central / (1:00-3:50 PM)							
102-115	Management Principles ¹	3										
116-193	Human Resource Mgmt	3										
804-123	Math w Business Apps	3										
809-166	Intro to Ethics: Theory & App	3										
809-198	Intro to Psychology OR	3										
809-196	Intro to Sociology	3										
Semester 3												
101-117	Accounting Fundamentals ¹	3										
102-120	Small Business Management ¹	3										
102-122	Bus. Sustainability Planning ¹	3										
102-160	Business Law	3										
104-104	Selling Principles OR	3										
102-155	Intro to Project Management	3										
809-195	Economics	3										
Semester 4												
102-121	Customer Service Management ¹	3	Business Careers&Communication 102-109-1H4 / 60940 Central / (6:00-8:50 PM)	Business Careers&Communication 102-109-1H3 / 60942 Monroe / (6:00-8:50 PM)	Math w Business Apps 804-123-1C0 / 39204 Central / (6:00-8:50 PM)	Human Resource Mgmt 116-193-1M1 / 60938 Monroe / (6:00-8:50 PM)						
102-130	Business Finance & Budget Mgmt ¹	3										
102-150	Global Business Fundamentals ¹	3										
102-127	Business Mgmt Internship ¹ OR	3										
102-128	Business Plan & Entrepreneur ¹	3										
809-172	Intro to Diversity Studies	3										
TOTAL CREDITS		66										
¹ Course has prerequisites.												
Online Classes			Management Principles 102-115-1I3 / 35746									



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Fall 2015 - Semester 3

Business Division

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			7:00-7:25 AM	7:30-7:50 AM	8:00-8:25 AM	8:30-8:50 AM	9:00-9:25 AM
Full Program Information							
Semester 1							
102-148	Intro to Business & Mgmt	3		Accounting Fundamentals 101-117-1C1 / 25488 Central / (9:00-11:50 AM)	Economics 809-195-1C4 / 24663 Central / (8:00-10:50 AM)		Business Law 102-160-1C1 / 26907 Central / (9:00-11:50 AM)
103-106	Intro to MS Office Suites	3					
104-102	Marketing Principles	3					
801-195	Written Communication	3					
801-196	Oral/Interpersonal Comm	3					
Semester 2							
102-109	Business Careers&Communication	3		Bus Sustainability Planning 102-122-1C1 / 28456 Central / (1:00-3:50 PM)	Small Business Management 102-120-1C1 / 25525 Central / (NOON-2:50 PM)		Selling Principles 104-104-1B1 / 24379 Beloit / (1:00-3:50 PM)
102-115	Management Principles ¹	3					
116-193	Human Resource Mgmt	3					
804-123	Math w Business Apps	3					
809-166	Intro to Ethics: Theory & App	3					
809-198	Intro to Psychology OR	3					
809-196	Intro to Sociology	3					
Semester 3							
101-117	Accounting Fundamentals ¹	3		Business Law 102-160-1C2 / 24368 Central / (6:00-8:50 PM)	Accounting Fundamentals 101-117-1C2 / 25489 Central / (6:00-8:50 PM)		Small Business Management 102-120-1H1 / 25495 Central / (6:00-8:50 PM)
102-120	Small Business Management ¹	3					
102-122	Bus. Sustainability Planning ¹	3					
102-160	Business Law	3					
104-104	Selling Principles OR	3					
102-155	Intro to Project Management	3					
809-195	Economics	3					
102-121	Customer Service Management ¹	3					
102-130	Business Finance & Budget Mgmt ¹	3					
102-150	Global Business Fundamentals ¹	3					
Semester 4							
102-127	Business Mgmt Internship ¹ OR	3	Accounting Fundamentals 101-117-1M1 / 29986 Monroe / (6:00-8:50 PM)	Bus Sustainability Planning 102-122-1H1 / 28981 Central / (6:00-8:50 PM)	Intro to Project Management 102-155-AC1 / 27172 Central / (6:00-9:50 PM)		
102-128	Business Plan & Entrepreneur ¹	3					
809-172	Intro to Diversity Studies	3					
TOTAL CREDITS		66					
¹ Course has prerequisites.							
Online Classes			Small Business Management 102-120-111 / 26903	Business Law 102-160-111 / 26289	Selling Principles 104-104-111 / 26909	Bus Sustainability Planning 102-122-111 / 28980	Accounting Fundamentals 101-117-111 / 26895



Business Management

Spring 2016 - Semester 4

Blackhawk Technical College

Business Division

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			7:30-7:50 AM				
			8:00-8:25 AM				
			8:30-8:50 AM				
			9:00-9:25 AM				
Full Program Information							
	Course Name	Credits					
Semester 1							
102-148	Intro to Business & Mgmt	3					
103-106	Intro to MS Office Suites	3					
104-102	Marketing Principles	3					
801-195	Written Communication	3					
801-196	Oral/Interpersonal Comm	3					
Semester 2							
102-109	Business Careers&Communication	3					
102-115	Management Principles ¹	3					
116-193	Human Resource Mgmt	3					
804-123	Math w Business Apps	3					
809-166	Intro to Ethics: Theory & App	3					
809-198	Intro to Psychology OR	3					
809-196	Intro to Sociology	3					
Semester 3							
101-117	Accounting Fundamentals ¹	3					
102-120	Small Business Management ¹	3					
102-122	Bus. Sustainability Planning ¹	3					
102-160	Business Law	3					
104-104	Selling Principles OR	3					
102-155	Intro to Project Management	3					
809-195	Economics	3					
Semester 4							
102-121	Customer Service Management ¹	3					
102-130	Business Finance & Budget Mgmt ¹	3					
102-150	Global Business Fundamentals ¹	3					
102-127	Business Mgmt Internship ¹ OR	3					
102-128	Business Plan & Entrepreneur ¹	3					
809-172	Intro to Diversity Studies	3					
TOTAL CREDITS		66					
¹ Course has prerequisites.							
Online Classes			Global Business Fundamentals 102-150-112 / 60442	Business Mgmt Internship 102-127-113 / 61452			